

## **SUVEN Life Sciences Ltd**

# Communication to investors December 2015



### Risk statement

Except for historical information, all of the statements, expectations and assumptions, including expectations and assumptions, contained in this presentation may be forward-looking statements that involve a number of risks and uncertainties. Although Suven attempts to be accurate in making these forward-looking statements, it is possible that future circumstances might differ from the assumptions on which such statements are based. Other important factors which could cause these statements to differ materially including outsourcing trends, economic conditions, dependence on collaborative programs, retention of key personnel, technological advances and continued success in growth of sales that may make our products/services offerings less competitive; Suven may not undertake to update any forward-looking statements that may be made from time to time.



# FINANCIAL QUICK VIEW

	FY 2015-16	FY 2015-16	
	Q3 to Q2	PE Sep 15	
Growth in revenue	-4.96%	-16.84%	
Growth in PAT	-28.34%	-31.72%	
Growth in EBIDTA	-21.67%	-32.70%	
Growth in Pre-R&D EBIDTA	-15.14%	-22.35%	
Increase in R&D Costs	0.71%	13.75%	
R&D to sales	13.02%	13.38%	

# MAJOR PROFITABILITY RATIOS

	Q3 Dec 15	PE Dec 15
PAT to Income	15.21%	18.16%
EBIDTA to Income	24.56%	27.60%
Cash Flow to Income	19.09%	21.62%
Pre-R&D EBITDA to Income	37.58%	40.98%

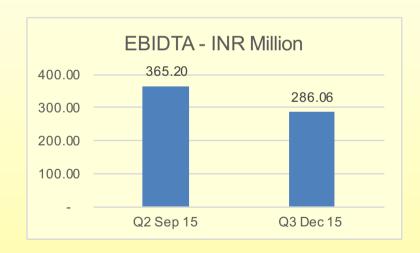


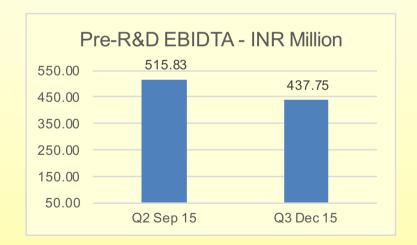
# Q3 to Q2 COMPARISON

Current quarter to previous quarter











#### REVENUE COMPARISON





## PAT COMPARISON





## EBIDTA COMPARISON





# R & D - EXPENDITURE











### PRE-R&D CASHFLOW





# FINANCIAL SNAPSHOT

All figures are in INR Million, other than ratios and EPS

	2015-16 2015-16 Growth 2014-15 Growth 2015-16 2014-15 Gr							Growth
	Q3	Q2	%	Q3	%	PEDec15	PEDec14	%
Income	1,164.74	1,225.49	-4.96%	1,311.01	-11.16%	3,450.80	4,149.60	-16.84%
Pre-R&D EBITDA	437.75	515.83	-15.14%	633.93	-30.95%	1,414.09	1,821.00	-22.35%
Pre-R&D EBITDA								
Margin	37.58%	42.09%		48.35%		40.98%	43.88%	
EBITDA	286.06	365.20	-21.67%	486.93	-41.25%	952.40	1,415.12	-32.70%
EBITDA Margin	24.56%	29.80%		37.14%		27.60%	34.10%	
EBIT	240.86	320.22	-24.78%	457.85	-47.39%	833.18	1,324.06	-37.07%
EBIT Margin	20.68%	26.13%		34.92%		24.14%	31.91%	
Financing costs	15.39	13.95		10.06		38.56	35.00	
Taxes	48.28	58.98		125.53		167.83	371.05	
Net Profit after tax	177.19	247.29	-28.34%	322.27	-45.02%	626.79	918.01	-31.72%
NP Margin	15.21%	20.18%		24.58%		18.16%	22.12%	
EPS (basic & diluted								
not annualised)	1.39	1.94		2.73		4.92	7.78	
Paid up share capital								
(One Rupee Share)	127.28	127.28		127.28		127.28	127.28	
Depreciation	45.20	44.98		29.08		119.22	91.06	
R&D expenses	151.70	150.63	0.71%	147.00	3.20%	461.69	405.88	13.75%

#### **News Release**



- Suven initiates Phase 2A trial of SUVN-502 in USA indicated for Alzheimer's disease
- During the period Suven secures 11 product patents covering Europe, Macau, Hong Kong, Japan, South Africa and ARIPO region.