



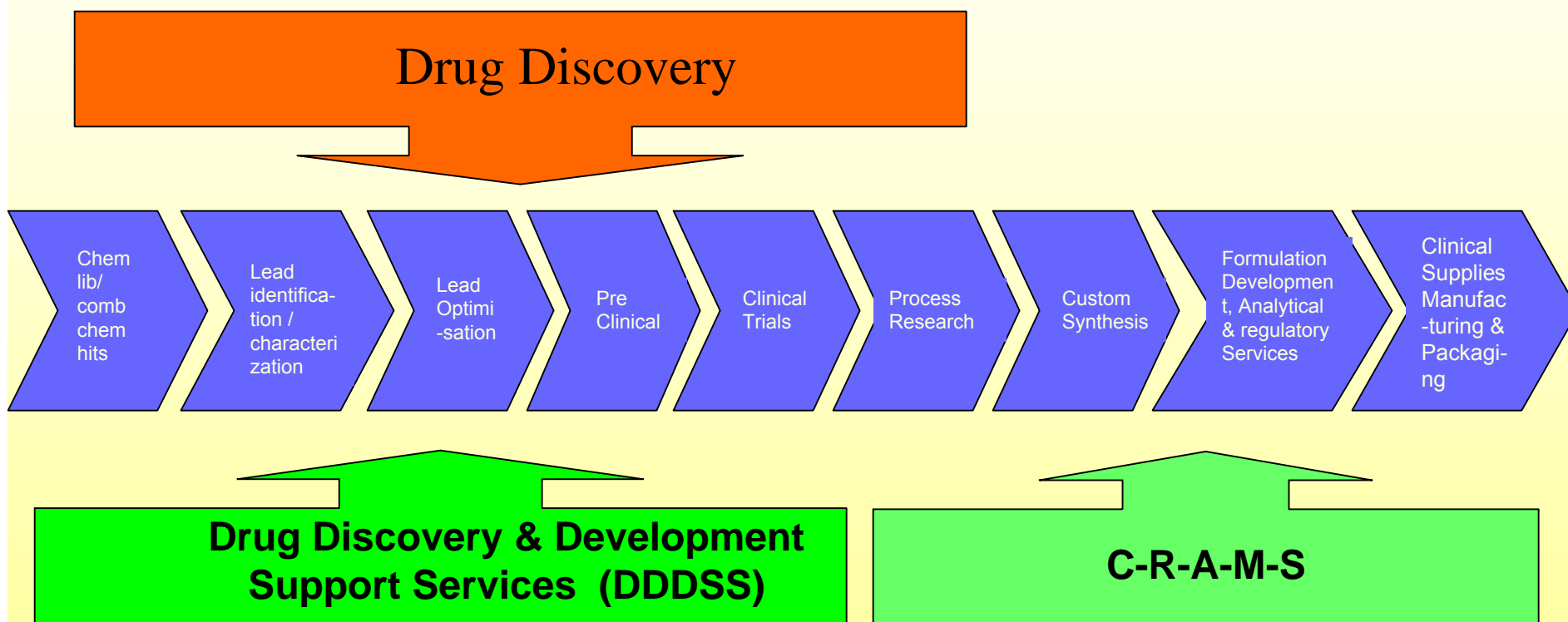
SUVEN Life Sciences

Partnering Drug Discovery &
Development

.....and beyond!



Suven's Business Model



Collaborative Research Partner (CRP) ...
Seamless transition



Origins

- Started in 1989
- Profitable for the last decade
- Strong asset base and financial fundamentals
- Pioneering efforts in C-R-A-M-S in 1994
- Initiation of Clinical Research and Data Management operations in 2001 through Asian Clinical Trials
- Pioneering initiatives in DDDSS in 2005
- Relationships with many Global Life Science majors
- IPO in 1995 - Listed on NSE and BSE
- More than 300 scientific professional

High growth potential



Strategic Business Segments

- Contract Research and Manufacturing Services (C-R-A-M-S)
- Drug Discovery and Development Support Services (DDDSS)
- Clinical Research Operations (ACT)
- Collaborative Research Partnerships (CRP)

Full spectrum services in Drug Discovery,
Development and Manufacturing



Facilities

- Corporate office in Banjara Hills, Hyderabad
- Bio-pharmaceutical facility, Banjara Hills, Hyderabad
- R&D and Pilot facility, Jeedimetla, Hyderabad
- GMP Plant for manufacture of intermediates, Suryapet, Hyderabad
- cGMP, FDA approved plant, Pashamylaram, Hyderabad
- Clinical Research Operations and Data Management facility, Banjara Hills, Hyderabad
- Project management and Business development operations, Monmouth Junction, NJ, USA

Any stage scalable at short time



C-R-A-M-S

- NCEs is a thrust area
- Customers include 18 Global Life Science majors
- 360+ C-R-A-M-S projects completed till date and 57 are currently being executed.
- **Profile of projects**
 - Process Research
 - Customs synthesis
 - New Chemical Entities based intermediates and APIs

More than 65% of revenue from USA & Europe



DDDSS

- **2005 initiative-** Drug Discovery and Development Support Services (DDDSS)
- India is now a part of the Global IP regime
- Leverage the India based delivery model
- Evolve into a Global CRO, with capability for:
 - Compound development services
 - Early Pre-clinical development services
 - Early and late phase development services
- Speed, efficiency and cost a major factor
- Present focus – Central Nervous System
India, the major destination



Clinical Research (ACT)

Service offerings

- Regulatory & Quality Assurance
- Project Management & study coordination activities
- Site Management
- Data Management
- Electronic Data Capture
- Biostatistics
- Trial Monitoring
- Medical Writing and advisory services
- Safety management/
Pharmacovigilance
- Study supply logistics management
- GCP Audit

Therapeutic areas

- Anti-infective
- Cardiology
- Oncology
- Cosmetology
- Dermatology
- Orthopedics and pain management
- Endocrinology

All sponsors from USA

Collaborative Research Partnership (CRP)



- Suven enters into Collaborative Research Partnership (CRP) with global pharma major
- Development of compounds in CNS
- Major achievement for an Indian company
- First major collaborative initiative by Indian company on drug discovery



Vision

Emerge as a leading player by providing full spectrum services in drug discovery, development, manufacturing and support services under collaboration with leading global life science players



Graduating from Contract Research to Collaborative Research